

Partner pricing, effective October 1, 2026

Prepared for Northlight Group locations. Partner prices apply to every line on this sheet when the order references the Northlight partner code. Standard turnaround is 5 business days, priority is 2, calibration is 3.

PARTNER SAVING

10%

off list on every line, \$790 on each Meridian Pro

MERIDIAN INSTRUMENTS

ITEM	CODE	LIST PRICE	PARTNER PRICE	NOTES
Meridian Bench	AP-MB-100	\$4,850	\$4,365	Standard turnaround 5 business days
Meridian Pro	AP-MP-200	\$7,900	\$7,110	Calibrated before shipment, 5 business days
Meridian Field Kit	AP-FK-300	\$1,240	\$1,116	Ships in 2 business days

ACCESSORIES

ITEM	CODE	LIST PRICE	PARTNER PRICE	NOTES
Probe set (4 pack)	AP-AC-410	\$320	\$288	Fits Bench and Pro
Bench mount	AP-AC-420	\$210	\$189	Required for fixed installs
Transport case	AP-AC-430	\$145	\$131	Field Kit only
Reference standards block	AP-AC-440	\$390	\$351	Serial numbered, certificate included
Replacement sensor module	AP-AC-450	\$560	\$504	Factory matched to serial

ATLAS SERVICE PLANS

ITEM	CODE	LIST PRICE	PARTNER PRICE	NOTES
Atlas Care	AP-SV-510	\$89/mo	\$80/mo	Per instrument per month, billed annually
Atlas Care Plus	AP-SV-520	\$149/mo	\$134/mo	Adds 2 calibrations a year and priority 2 day turnaround

CALIBRATION AND TRAINING

ITEM	CODE	LIST PRICE	PARTNER PRICE	NOTES
Calibration (standard)	AP-CL-610	\$180	\$162	3 business days, certificate included
Calibration (priority)	AP-CL-620	\$260	\$234	2 business days
On-site training (per day)	AP-TR-710	\$650	\$585	Up to 8 people, travel billed at cost
Remote training session (2 hours)	AP-TR-720	\$240	\$216	Recorded for the partner's library

Prices in US dollars. Instruments ship calibrated with a certificate. Service plan prices are per instrument, billed annually. Terms, volume tiers, and ordering details are on page 2.

TERMS

VALIDITY	Prices are valid from October 1, 2026 through March 31, 2027. Quotes issued before October 1 keep their quoted price for 30 days.
FREIGHT	Ground freight within the continental US is billed at cost on orders under 5 instruments and included at 5 or more. Expedited freight is quoted per order.
TAXES	Prices exclude sales tax. Tax is applied at invoice based on the ship-to address unless a resale certificate is on file.
RETURNS	Unused instruments may be returned within 30 days of delivery with a return authorization. A 10% restocking fee applies. Calibration and training are non-refundable once scheduled.
PAYMENT	Net 30 on approved accounts. Service plans are invoiced annually in advance.

VOLUME TIERS

UNITS PER ORDER	DISCOUNT OFF LIST	FREIGHT	NOTES
1 to 4 instruments	10% (partner rate)	Billed at cost	Applies to every line on page 1
5 to 9 instruments	12%	Included, ground	Single ship-to address
10 or more instruments	15%	Included, ground	Includes one on-site training day

HOW TO ORDER

- Email the completed order form to **orders@apexinstruments.example** with the Northlight partner code in the subject line.
- You receive an order confirmation with serial numbers and a ship date within 1 business day.
- Instruments ship calibrated. The certificate is attached to the confirmation and printed in the case.

TURNAROUND AND WHAT IS INCLUDED

SERVICE	STANDARD	PRIORITY	INCLUDED
New instrument orders	5 business days	2 business days	Factory calibration, certificate, probe set, 12 month warranty
Calibration	3 business days	2 business days	Loaner instrument on request for Atlas Care Plus accounts
Atlas Care	Next business day response	Same day (Plus)	Remote diagnostics, firmware updates, parts at partner price
Training	Scheduled within 10 business days	Within 5 (Plus)	Materials, recording, and a completion record for each attendee

CONTACTS

ACCOUNT MANAGER Jordan Vale jordan.vale@apexinstruments.example (555) 010-0100
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ORDERS AND FREIGHT Morgan Reyes orders@apexinstruments.example (555) 010-0102

REVISION

REV	DATE	CHANGE	APPROVED
2026.10	Oct 1, 2026	Northlight partner rate applied to all lines, priority calibration added	D. Whitfield
2026.04	Apr 1, 2026	Meridian Field Kit added, transport case added	D. Whitfield

This sheet is generated from the pricing data file (data.csv). If a printed copy and the data file disagree, the data file wins. Report differences to orders@apexinstruments.example.